



## EM-Assist and Trofholz Technologies Selected by Air Force for Mentor-Protégé Program

**SACRAMENTO, CA – November 2, 2007** – The United States Air Force selected EM-Assist and Trofholz Technologies for participation in its Mentor-Protégé Program. The Mentor-Protégé program is designed to encourage Department of Defense prime contractors to assist related small disadvantaged, women-owned, HUBZone, and Service Disabled Veteran-Owned Small Businesses and Historically Black College University / Minority Institutions in enhancing their business and technical capabilities while ensuring full participation in the mission of the Department of Defense.

EM-Assist, Inc., a leading provider of environmental services and training solutions to government clients, will mentor Trofholz Technologies, a provider of information technology and training solutions. The Mentor-Protégé partnership between EM-Assist and Trofholz Technologies will provide the Air Force with an improved ability to track assets and personnel using real-time data by integrating Radio Frequency Identification (RFID), Global Positioning System (GPS), and Geographic Information System (GIS) technologies.

EM-Assist participated in the Air Force Mentor-Protégé program as a protégé in 2002 and 2003. The Department of Defense recognized EM-Assist's outstanding performance in the program with the prestigious Nunn-Perry Award. President Lynn Meland said, "We benefited from the Mentor-Protégé program as a protégé by receiving valuable training and infrastructure from our mentor. This transfer of knowledge and infrastructure has helped us to grow and better serve our numerous Department of Defense and other federal clients. We are now ready to provide this kind of assistance as a mentor to other small, growing firms." EM-Assist is honored to be one of the few companies in the country to graduate from the program as a protégé and then be selected by the Air Force as a mentor.

Both companies will be working closely with their local Procurement Technology Assistance Center (PTAC), which is represented in Sacramento by The Federal Technology Center (The FTC), and the University of Texas San Antonio (UTSA). The FTC will provide Trofholz Technologies with ISO 9000 training, implementation and compliance, while UTSA will assist with RFID training.

### **ABOUT EM-ASSIST**

EM-Assist, Inc. is government's trusted partner for environmental program management, technical support, and training solutions. The company helps clients cost-effectively address their most challenging environmental compliance, information management, conservation and planning, and restoration needs. EM-Assist also helps clients deliver the right training to the right people at the right time by blending custom eLearning courseware with instructor-led training, and by providing efficient training program administration through powerful, easy-to-use learning management systems. EM-Assist, founded in 1996, is headquartered in Folsom, CA and has 120 professionals in multiple offices throughout California, Utah, and Colorado. Additional information can be found on the company's Website located at [www.EM-Assist.com](http://www.EM-Assist.com).



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### **ABOUT TROFHOLZ TECHNOLOGIES**

Trofholz Technologies, Inc. is a leading provider of information technology and training solutions, including information systems, security systems, and interoperability communications. The company is a certified 8(a), Woman-Owned, Service Disabled Veteran-Owned Small Business. Trofholz Technologies, founded in 2001, is headquartered in Rocklin, CA and has operational locations throughout the United States. Additional information can be found on the company's Website located at [www.TTI-Tech.com](http://www.TTI-Tech.com).

### **ABOUT THE FEDERAL TECHNOLOGY CENTER**

The Federal Technology Center is a not for profit corporation that promotes economic development by facilitating technology transfer between government and the private sector, and by helping small businesses successfully compete for government contracts. The FTC, which is the California Statewide Procurement Technical Assistance Center (PTAC), is funded in part through a cooperative agreement managed by the Defense Logistics Agency (DLA). In 2005, the national Association of Procurement Technical Assistance Centers named The Federal Technology Center the "Outstanding Center of the Year." In 2002, the Sacramento Metro Chamber named The FTC the "Small Business Supporter of the Year" for recognition of small business excellence and innovation. Additional information can be found on the organization's Website located at [www.TheFTC.org](http://www.TheFTC.org).

### **ABOUT UNIVERSITY OF TEXAS SAN ANTONIO**

The University of Texas San Antonio is a minority institution that serves the San Antonio metropolitan area and the broader region of South Texas. UTSA's three campuses provide access and opportunity for large numbers of historically underserved students. More than half of UTSA's students come from groups underrepresented in higher education, and many students are the first in their families to attend a college or university. Additional information can be found on the university's Website located at [www.UTSA.edu](http://www.UTSA.edu).

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